



# SAREP

## Sahara Renaissance Project

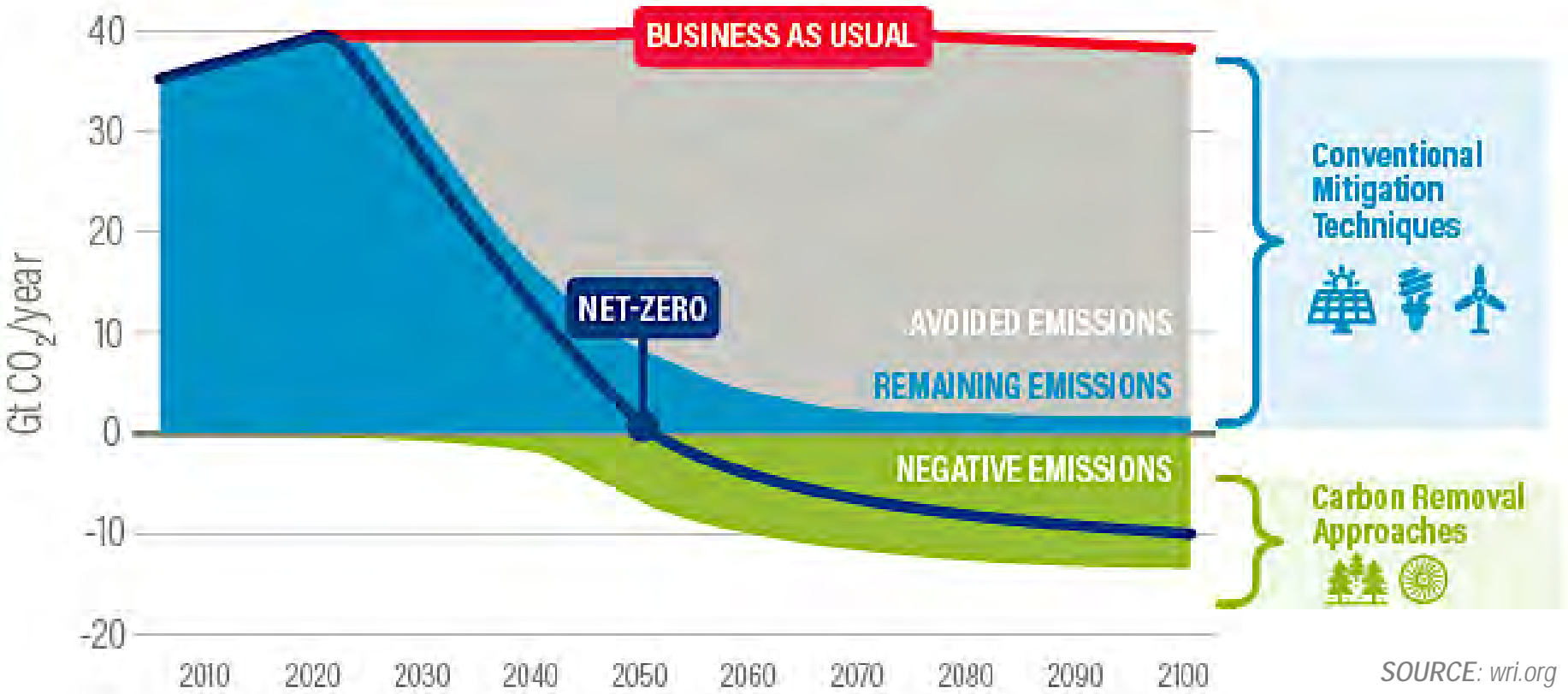
Prof. Dr. Peter Heck  
CEO SAREP, CEO IfaS

ICEW 6.11.2024

IfaS

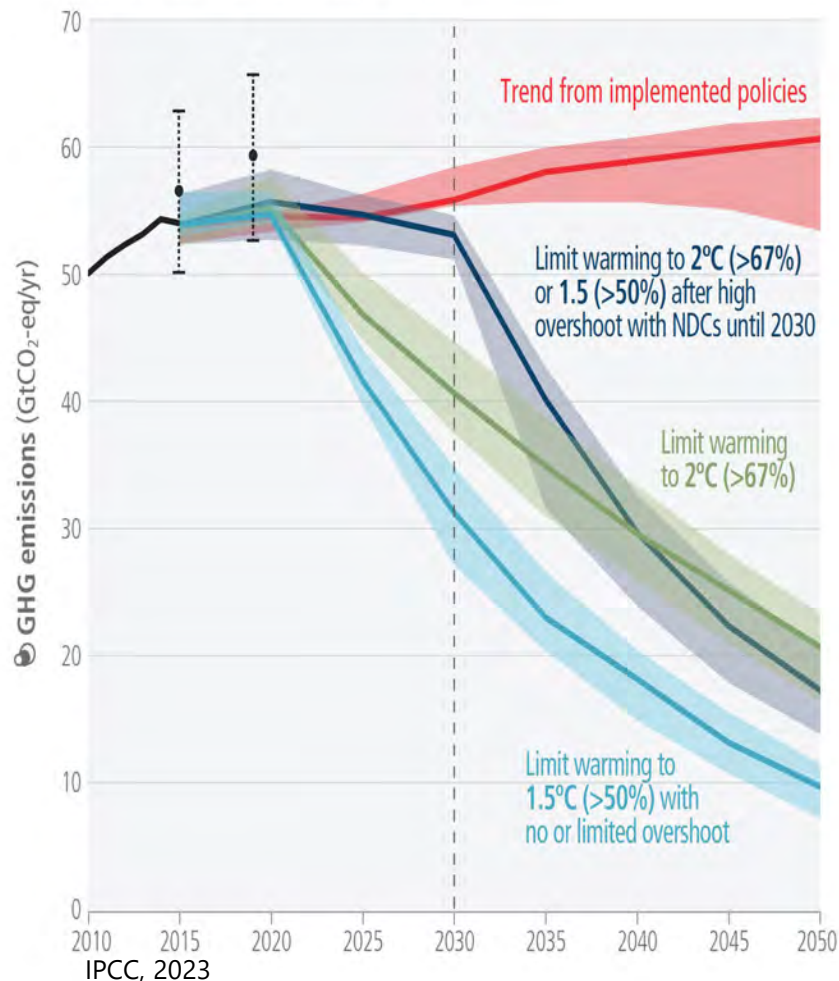
SYNLIFT  
industrial products

# The international relevance of Carbon removal



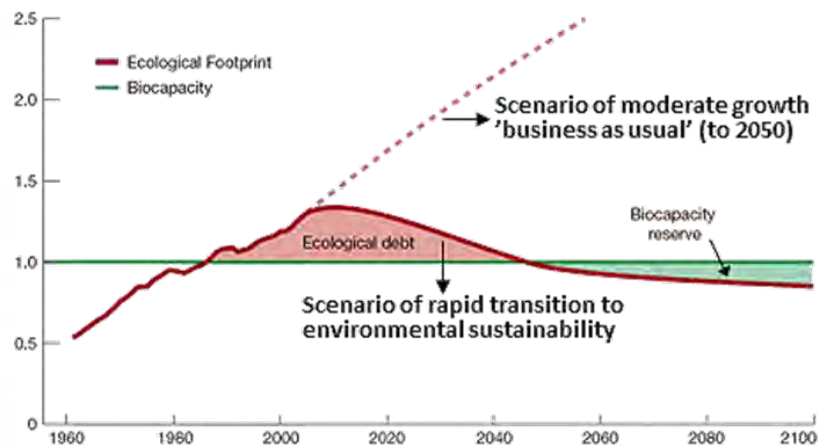
# Global Challenges: insufficient policy but room for private investment

## a) Global GHG emissions



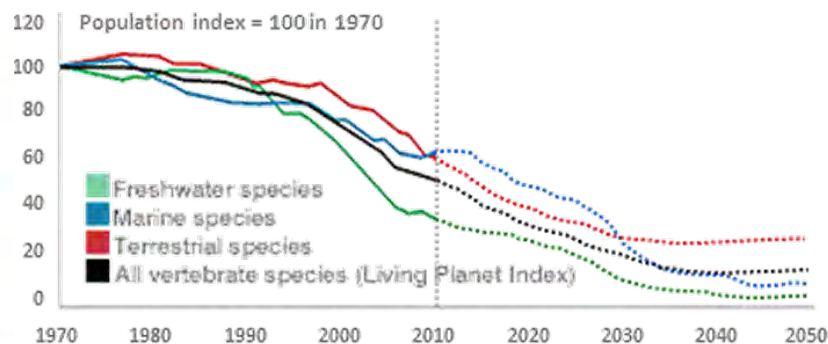
## Global Biocapacity and Ecological Footprint

By scenarios of ecological footprints, in number of Earths needed



## Global Biodiversity and Species Loss

By groups of species, in percentage change in species population



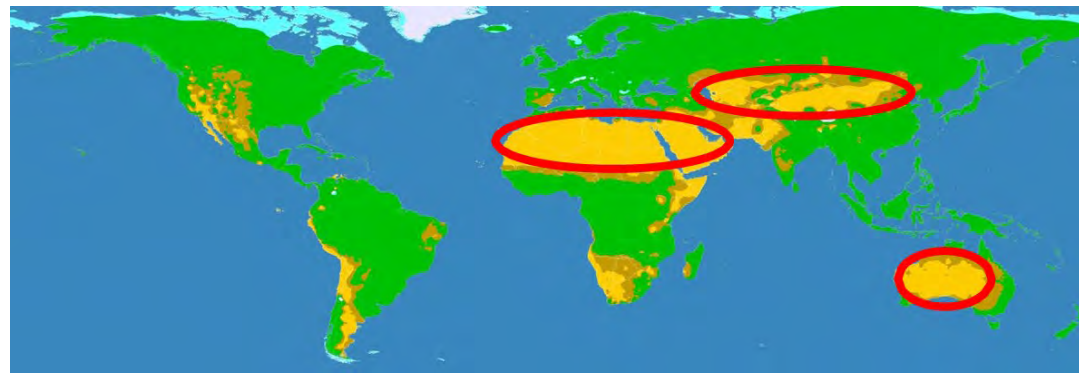
Sources: Institute for Atmospheric and Climate Science (IACETH), World Wide Fund for Nature (WWF), Zoological Society of London (ZSL), United Nations Environment Programme's World Conservation Monitoring Centre (UNEP-WCMC), Global Footprint Network (GFN).

## Global Poverty and Migration Crisis



- Trade GHG emissions
- Merge biodiversity & ecotourism
- Supply biogenic materials

# Soil carbon sequestration



- Soil carbon sequestration (SCS) describes methods of soil cultivation which increases the organic carbon content of soil, by capturing atmospheric CO<sub>2</sub>
- Soils contain approx. 2,600 billion tonnes of carbon. This is roughly ***three times more than in the atmosphere***
- Small changes in carbon storage in soil can have a massive impact on CO<sub>2</sub> concentration in the atmosphere

**Desert soils as carbon storage can be a game changer!**

# THIS AREA COULD BE A GREEN CARBON STORAGE AND BIOMASS PRODUCING LAND



- **Storing up to 160 t CO<sub>2</sub>/ha/year**
- **Producing approx. 2,000 litre biofuel/ha/year**
- **Producing up to 80 t dry matter woody biomass/year/ha**
- **Generating 2,000 jobs per 10,000 ha**

# Solution Overview | Greening the Desert



## Plant Growth



Desalinated Seawater  
(Use of renewable energies)  
Drip Irrigation/Fertigation



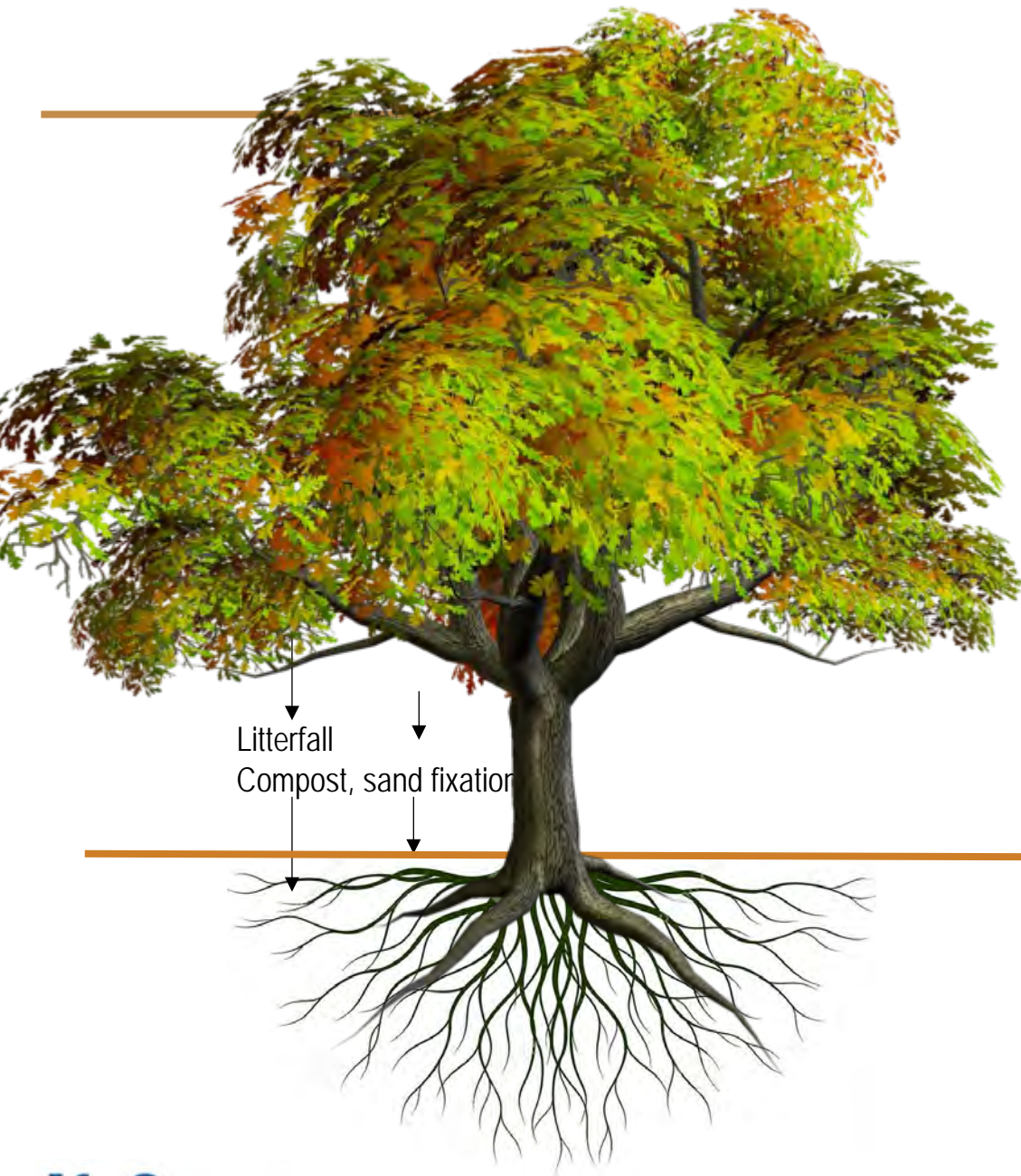
Nutrients (N, P, K)



Carbon sequestration



Biomass (biofuel, plant oil, feed and food, timber, wood pellets, biochar etc.)



DM

75 %

25 %

60 % timber



40 % slabs, crown, branches, bark



charcoal



Soil fertility

Longterm C-sink



# SOC

Biocoenosis  
Organic life  
around charcoal

*Pithecellobium dulce*

*Vachellia tortilis*

*Prosopis juliflora*

*Acacia africans*

How the desert could look like: impressions from  
Nouakchot



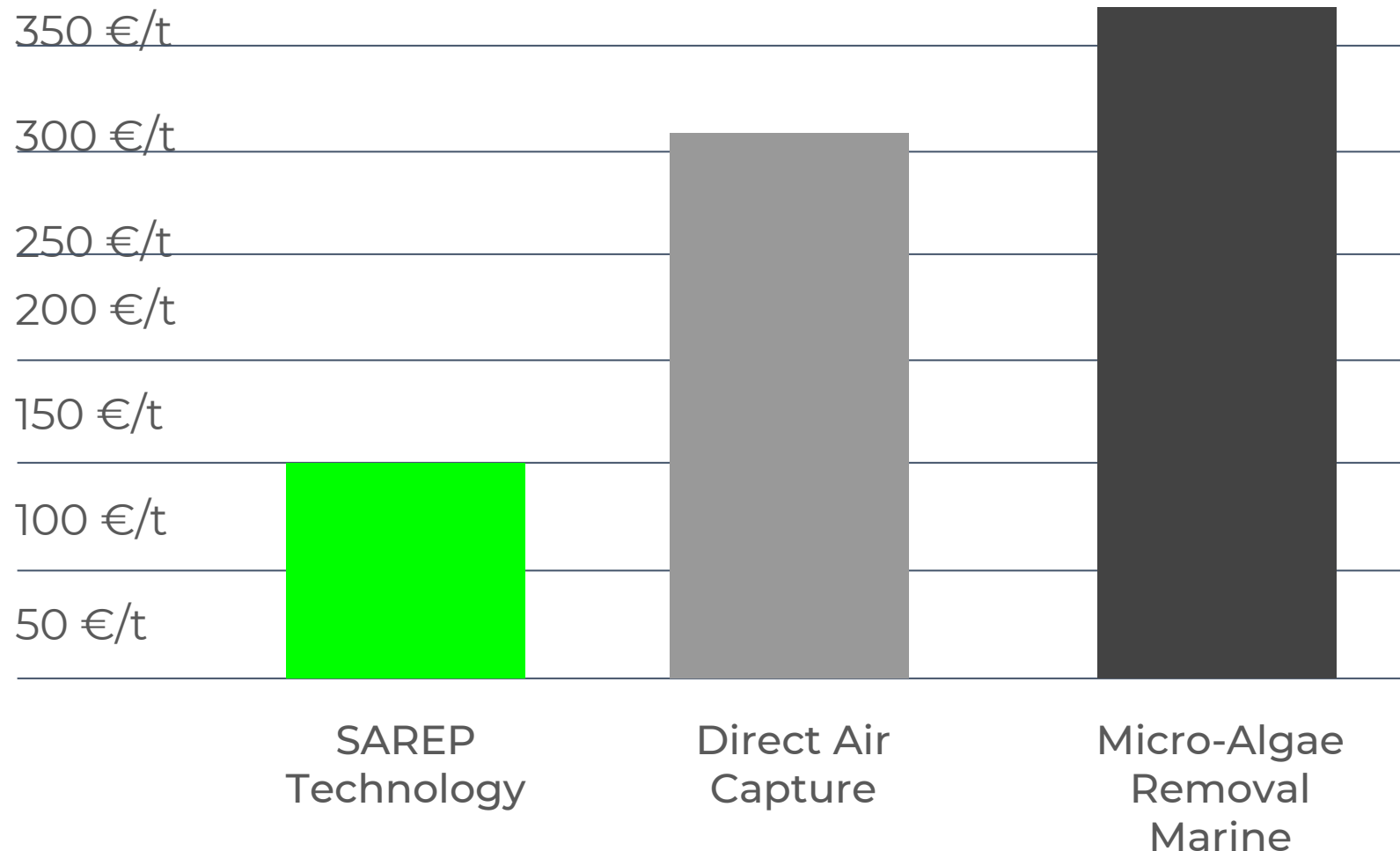


*Acacia africans*



# SAREP Technology is 3x less expensive than existing solutions

Carbon Offset Price €/t CO2 in 2023



SAREP Technology is:

- 3x less expensive than existing solutions
- is highly scalable, due to little to non proprietary technology
- thus presents the most efficient way to capture CO2 on scale



# Why Mauretania?

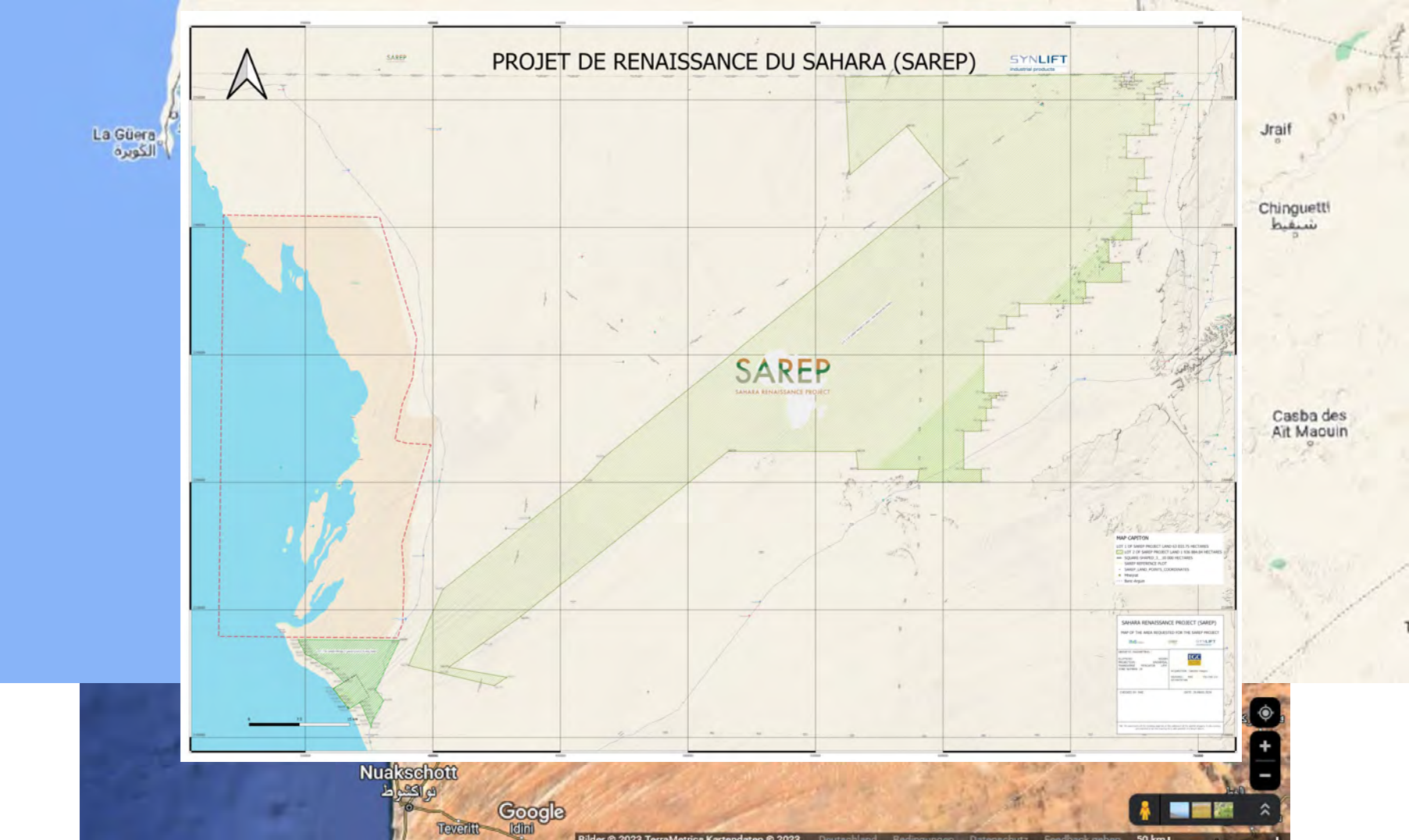
- Mauretania one of the most seriously affected countries by climate change
- Mauretania suffering from refugee crisis
- Mauretania as a starting point for illegal migration to Europe
- Mauretania with logistical options for mineral resources, hydrogen and biogenic commodities
- Mauretania with a huge potential in water, renewable energies and land



# Zone du projet



Côte de la Mauritanie (2,000,000 ha)



Initial Project Region



# Example: *Jatropha curcas* | High yield through fertigation



[https://www.exot-nutz-zier.de/images/prod\\_images/Jatropha\\_curcas2.jpg](https://www.exot-nutz-zier.de/images/prod_images/Jatropha_curcas2.jpg)  
Prof. Klaus Becker, Universität Hohenheim

**Up to 6t of nuts per ha = up to 2,000 liter of oil and 4t of presscake**

**Plus carbon removal potential of approx. 25 t CO<sub>2</sub>/ha/year**

**10,000 ha yield**



- 20,000 t oil/year
- 250,000 t CO<sub>2</sub>/year
- 20,000 t protein /year
- 6,000 t biochar/year



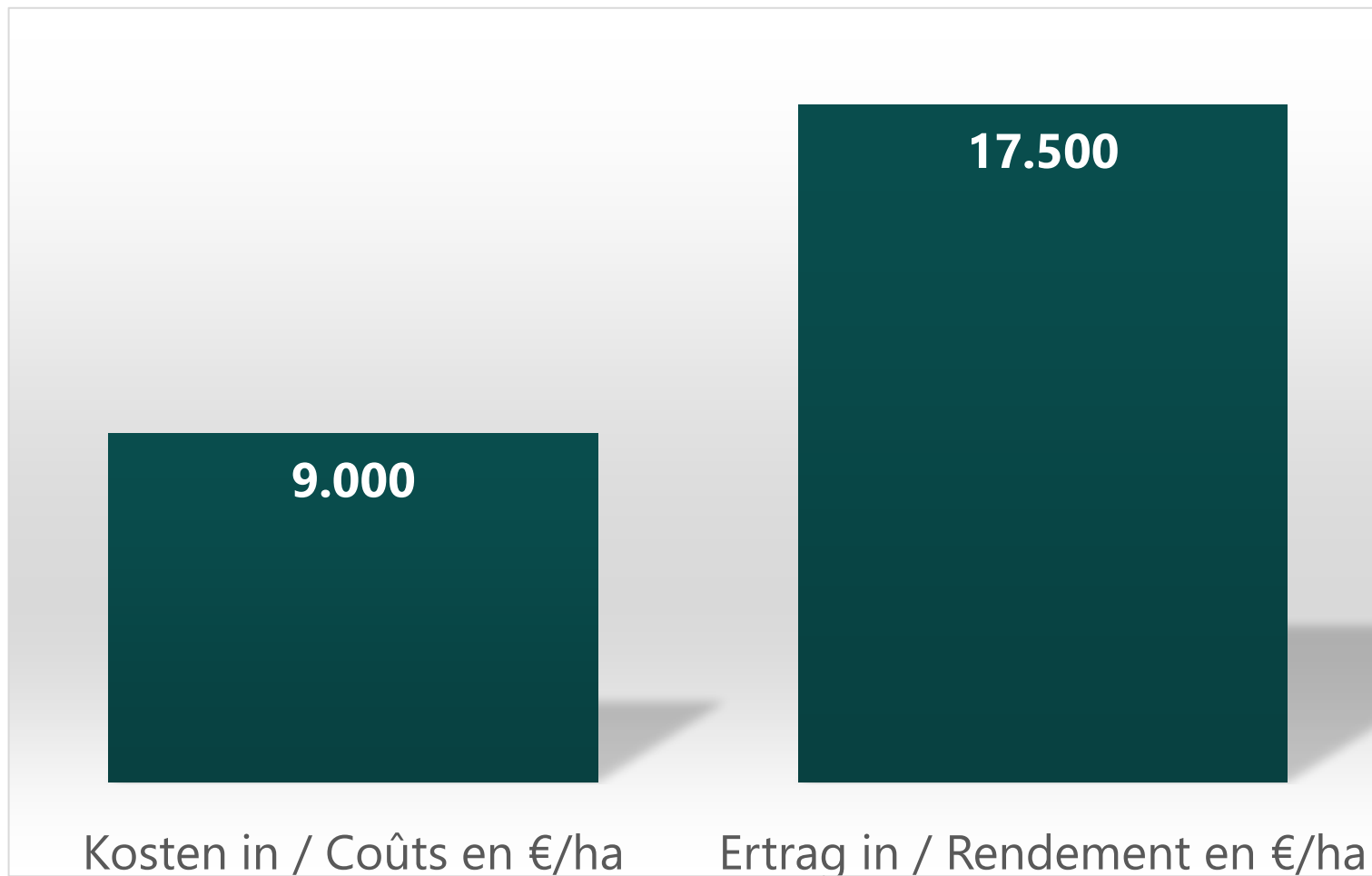
# Onion farming: growing demand in Africa approx. 40 kg/cap/year

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# SAREP onion business case

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# Phase 1 „Reference plot“ LCoW 1,60 €/m<sup>3</sup>



**10 Mio. € Investment**



## Key facts:

- 1,000 m<sup>3</sup>/d desalinated water
- 25 ha Prosopis juliflora etc.
- 5 ha onions and staple food for local demand
- 5 ha parc with showroom, boarding house, education center
- 20 trainees, 2 managers
- EIA and social impact study

## Phase 2 „Pilot“: LCoW 0,69 €/m<sup>3</sup>

### 90 Mio. € Investment



### Key facts:

- 20,000 m<sup>3</sup>/d desalinated water
- 10,000 m<sup>3</sup> sold to Nouakchot (0,85€/m<sup>3</sup>)
- 300 ha Prosopis juliflora etc.
- 40 ha onions and staple food for local demand
- 10 ha Jatropha curcas / Moringa oleifera

## Phase 3 „1<sup>st</sup> Standard Plot“ – 65,000 ha; LCOW 0,40€/m<sup>3</sup>

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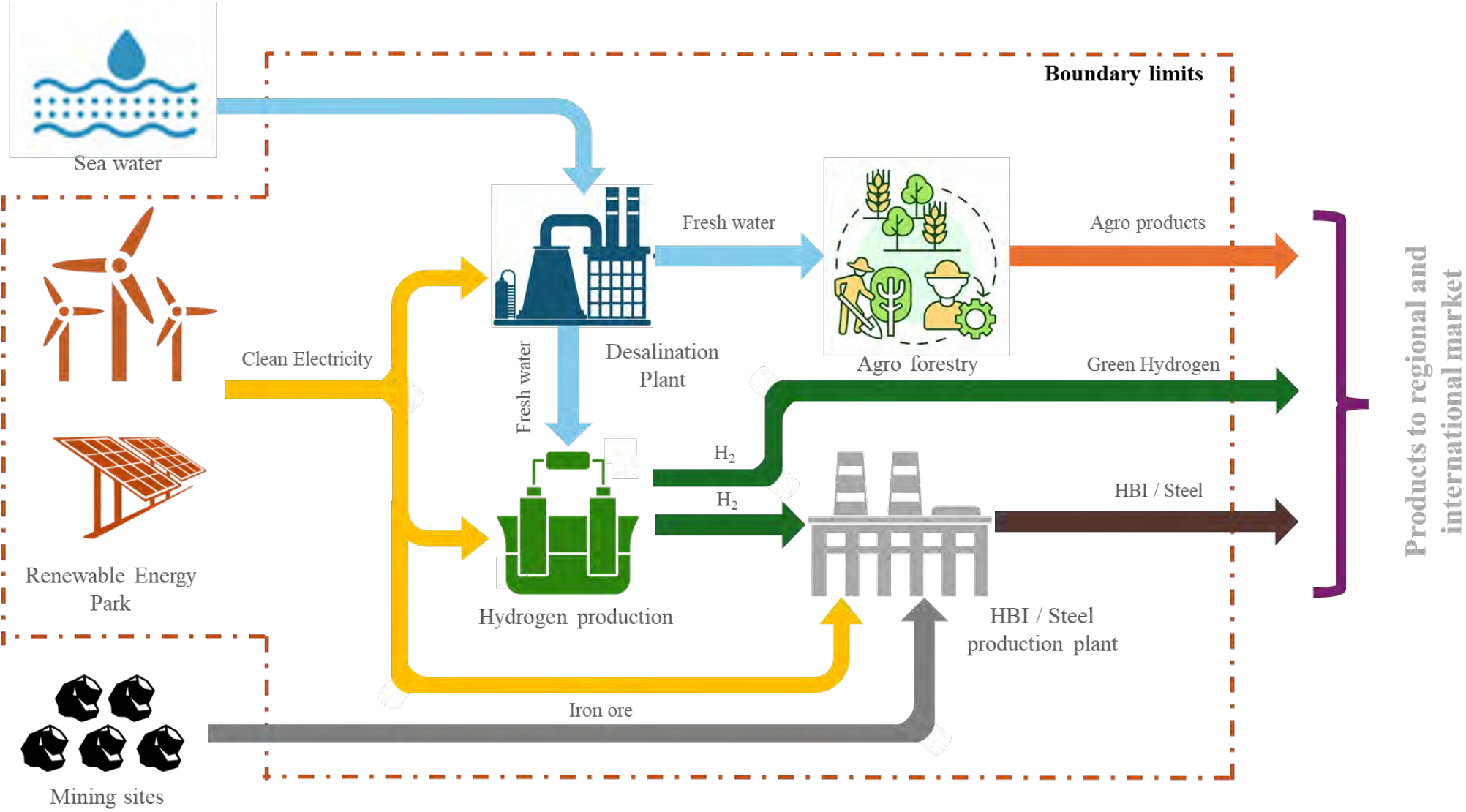
# Industrial Commercialisation up to 2 Mio. ha





# SAREP harbour – Potential for Mauritania

# Business Model – Unfolding Synergies

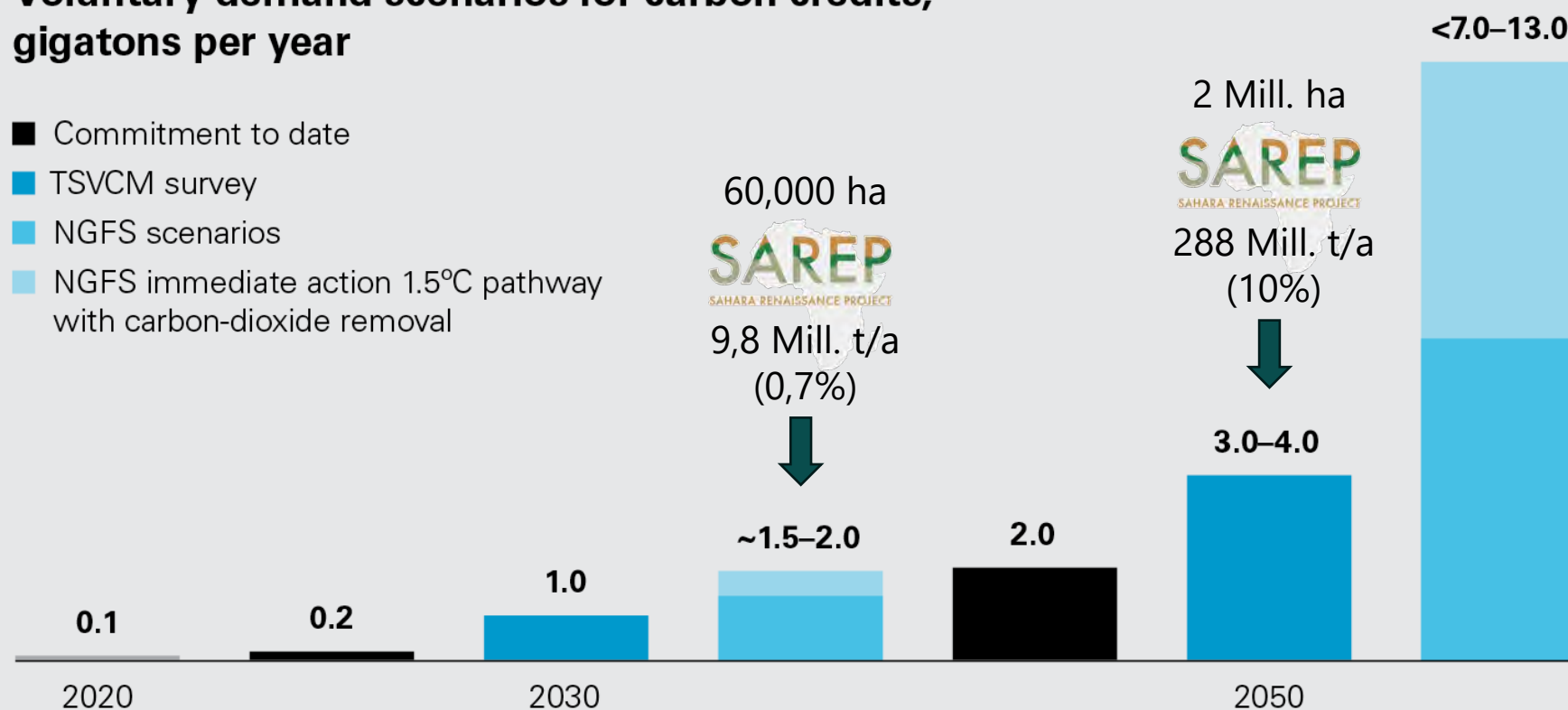


# Carbon Removal Certificates Demand in billion tons



## Voluntary demand scenarios for carbon credits, gigatons per year

- Commitment to date
- TSVCM survey
- NGFS scenarios
- NGFS immediate action 1.5°C pathway with carbon-dioxide removal



EIB predicts\*:  
 183 USD/tCO in 2025  
 277 USD/tCO in 2030

Whitecase predicts:  
 50 USD/tCO in 2030  
 300 USD/tCO in 2050

Source: "A blueprint for scaling voluntary carbon markets to meet the climate challenge," McKinsey & Company

\*Source: World Bank (2021), State and Trends of Carbon Pricing / European Investment Bank (2020), EIB Group Climate Bank Roadmap 2021-2025

# CO<sub>2</sub> Price Development



| Source              | Issuance 2020<br>(million t CO <sub>2</sub> /a) | Demand 2030<br>(million t CO <sub>2</sub> /a) | Demand 2050<br>(million t CO <sub>2</sub> /a) | Price<br>2030<br>(\$/tCO <sub>2</sub> ) | Market<br>Volume 2030<br>(billion \$/a) |
|---------------------|---|---|---|---|---|
| Credit Suisse       | 282   | 1,000   | 5,000<  | 50-100                                  | 50-100                                  |
| TSVCM               | 282   | 1,000-2,000                                   | 7,000-13,000                                  | 5-100                                   | 30-180                                  |
| MSCI Trove Research | 282   | 500-1,500                                     | -   | 20-50                                   | 10-40                                   |
| Bloomberg NEF       | 282   | 1,000   | 5,000<  | 47-224                                  | 190                                     |
| McKinsey            | 282   | 1,000-2,000                                   | 6,000-10,000                                  | 40-80                                   | 40-80                                   |
| BCG                 | 282   | 500 -1,500                                    | -   | 20-40                                   | 10-40                                   |
| SwissRe             | -   | -   | -   | 200                                     | -                                       |
| World Bank          | -   | -   | -   | 61-122                                  | -                                       |
| EIB                 | -   | -   | -   | 250                                     | -                                       |

Sources: Credit Suisse (2022), TSVCM (2021), Trove Research (2021), Bloomberg NEF (2022), McKinsey & Company (2023), (BCG & Shell, 2023), SwissRe (2023), World Bank (2023), EIB (2020)



# Objectives

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## Green Business Opportunities

- Mobilizing Private Investments
- Offering a Competitive Product Portfolio

## Climate Change Mitigation & Adaptation

- Initiating Large-Scale Carbon Sequestration
- Industry-Scale Biomass Production
- Industry Scale Hydrogen for local use and export

## Regional Development

- Enhancing Food, Water, Energy Security
- Creating Jobs and Life Perspectives
- Migration Mitigation

## Biomass products for industry

- Biofuel, Pellets, Timber, Protein, Biochar, Cash crops



# Economic analysis



| Parameter                           | Unit                   | budget figures |                  | extrapolated       |
|-------------------------------------|------------------------|----------------|------------------|--------------------|
|                                     |                        | Pilot plot     | Standard plot    | Target dimension   |
| Construction time                   | a                      | 4              | 4                | 10                 |
| Water capacity                      | m <sup>3</sup> /d      | 20,000         | 2,000,000        | 54,000,000         |
| Water supply to Nouakchot           | m <sup>3</sup> /d      | 10,000         | 200,000          | 200,000            |
| <b>Levelized Cost of Water</b>      | <b>€/m<sup>3</sup></b> | <b>0.69</b>    | <b>0.38</b>      | <b>0.26</b>        |
| Water Sales Price                   | €/m <sup>3</sup>       | 0.85           | 0.85             | 0.85               |
| Afforestation                       | ha                     | 339            | 70,000           | 1,960,000          |
| Land use cost                       | €/ha                   | 0.0            | 0.0              | 0.0                |
| CO <sub>2</sub> removal             | tCO <sub>2</sub> /a    | 48,000         | 9,590,000        | 268,520,000        |
| <b>CAPEX</b>                        | <b>k€</b>              | <b>76,000</b>  | <b>5,789,000</b> | <b>153,987,400</b> |
| Renewable Energy (PV+Wind)          | k€                     | 18,903         | 1,439,861        | 38,300,313         |
| Reverse Osmosis                     | k€                     | 39,000         | 2,970,671        | 79,019,850         |
| Irrigation System                   | k€                     | 6,945          | 529,036          | 14,072,353         |
| Afforestation                       | k€                     | 5,055          | 385,037          | 10,241,980         |
| Training Center / SAREP Headquarter | k€                     | 6,185          | 471,131          | 12,532,094         |
| Working Capital                     | k€                     | 8,981          | 170,000          | 4,522,000          |
| Trade Working Capital               | k€                     | 1,200          | 22,715           | 604,222            |
| Development Cost                    | k€                     | 7,781          | 147,285          | 3,917,778          |
| CO <sub>2</sub> start price         | €/tCO <sub>2</sub>     | 65             | 85               | 85                 |
| CO <sub>2</sub> price inflation     | p.a.                   | 5%             | 5%               | 5%                 |
| EBITDA-Margin                       |                        | 33.7%          | 54.2%            | >60%               |
| WACC                                |                        | 3.9%           | 8.4%             | 12.0%              |
| IRR                                 |                        | 4.4%           | 9.2%             | >12%               |
| PBP                                 | a                      | 29             | 27               | <25                |

- SAREP at scale constitutes a profitable investment option!
- SAREPs financial result oscillates from rather low (4%) to high (12%) IRR, depending on size (economy of scale) and the behaviour (development) of the most sensitive variables, with the top 3 being ranked:
  1. Yield expectation (*carbon removal performance*)
  2. Levelized Cost of Water (*and/or water consumption per ha/a*)
  3. Carbon certificate (*and/or commodity*) price

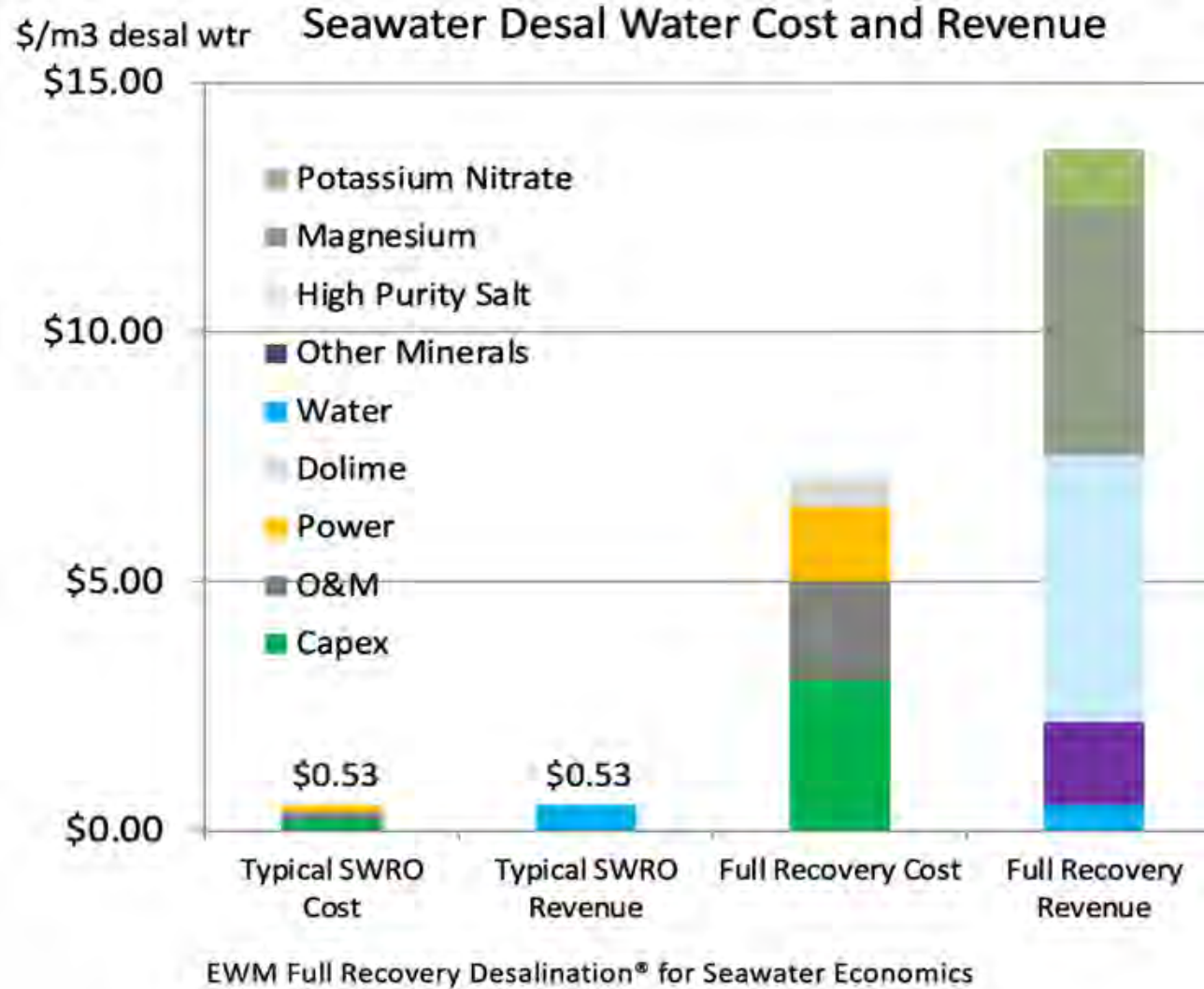


## Food security and regional development through carbon removal, climate mitigation and adaptation

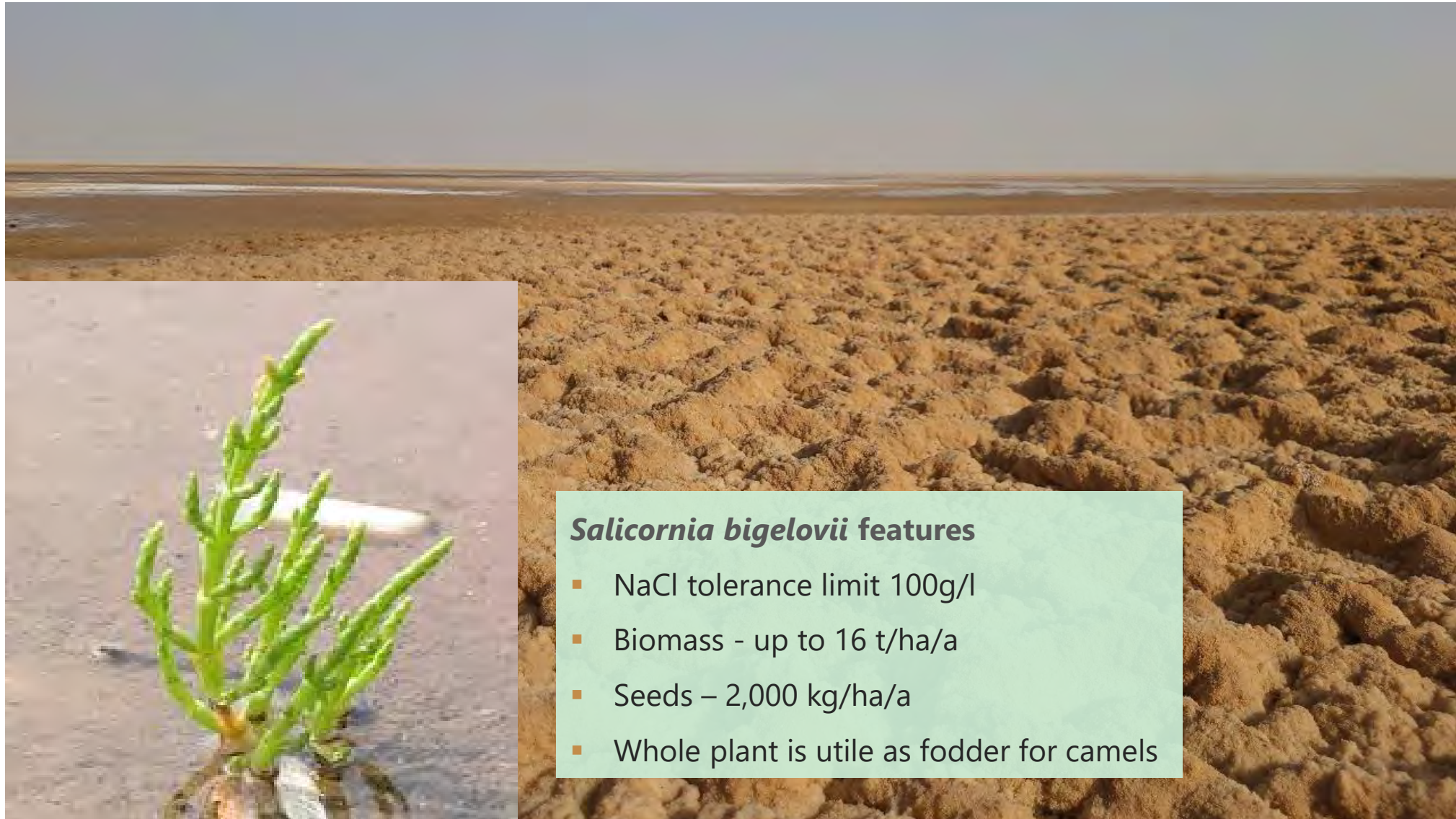


- Store carbon in soil
- Provide jobs and education to African society
- Organize food self-sufficiency for Africa
- Produce green Hydrogen for local use and export
- Produce green electricity and fuels for domestic consumption
- Offer technology opportunities and added value to the African continent
- Provide non fossil carbon for material use
- Provide plant oil substituting diesel and heavy fuel oil

# There is more to brine....



# Using brine in salt lake to cultivate *Salicornia bigelovii*



## ***Salicornia bigelovii* features**

- NaCl tolerance limit 100g/l
- Biomass - up to 16 t/ha/a
- Seeds – 2,000 kg/ha/a
- Whole plant is utile as fodder for camels

## COP28 Dubai - signing of MoU



- SAREP uses **state of the art technologies** to solve pressing worldwide problems
- SAREP offers **affordable potable water** and **food for local population**
- Solar and Wind powered desalinization creates **infinite** water resources at affordable costs
- The water – land – solar energy **nexus** creates carbon storage and green carbon production potentials in industrial dimensions
- SAREP offers large scale opportunities to produce „**sustainable**“ **steel** for local use (HBI) or export
- SAREP offers employment and education in for **local people and migrating refugees**

**Green business model for climate mitigation, carbon storage,  
poverty alleviation, GHG neutral steel production and food  
security**



## IfaS

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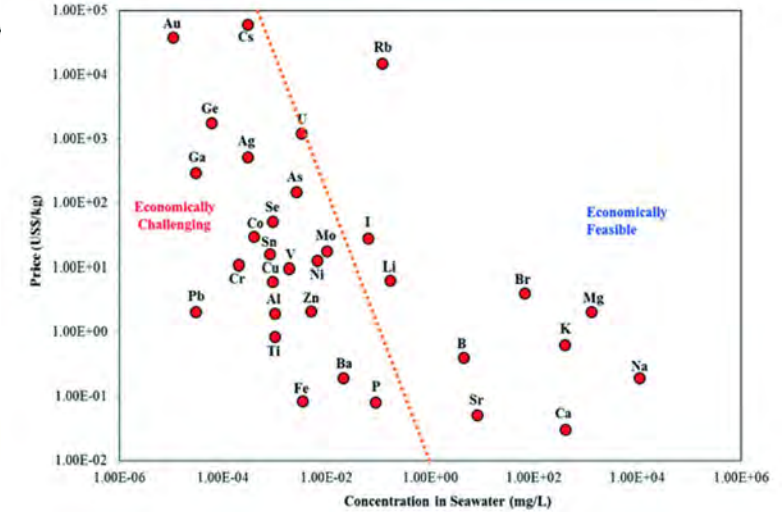
**Website:** <https://sarep.de>  
[www.stoffstrom.org](http://www.stoffstrom.org)

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# Solubilities of selected salts in brine

| Compound  | Solubility in g/100 ml H <sub>2</sub> O at RT |
|---|---|
| CaCO <sub>3</sub>   | 0.0015  |
| MgCO <sub>3</sub>   | 0.0139  |
| CaSO <sub>4</sub> • 2H <sub>2</sub> O   | 0.26  |
| K <sub>2</sub> SO <sub>4</sub>  | 11.1  |
| KMg(SO <sub>4</sub> )Cl • 3H <sub>2</sub> O, Kainite                            | 20.0  |
| K <sub>2</sub> Mg(SO <sub>4</sub> ) <sub>2</sub> • 6H <sub>2</sub> O, Schoenite | 25.0  |
| KCl, Silvinite  | 35.5  |
| NaCl  | 35.7  |
| Na <sub>2</sub> SO <sub>4</sub>   | 44.0  |
| MgCl <sub>2</sub>   | 56.0  |
| KMgCl <sub>3</sub> • 6H <sub>2</sub> O, Carnalite                               | 64.5  |
| CaCl <sub>2</sub>   | 81.3  |
| LiCl  | 84.5  |
| SrCl <sub>2</sub> • 6H <sub>2</sub> O (0°C)                                     | 106.0   |



Source: Keppers, Oswald; K-Utec AG Salt Technologies, 2022